

GETTING THE BEST FROM OTHERS

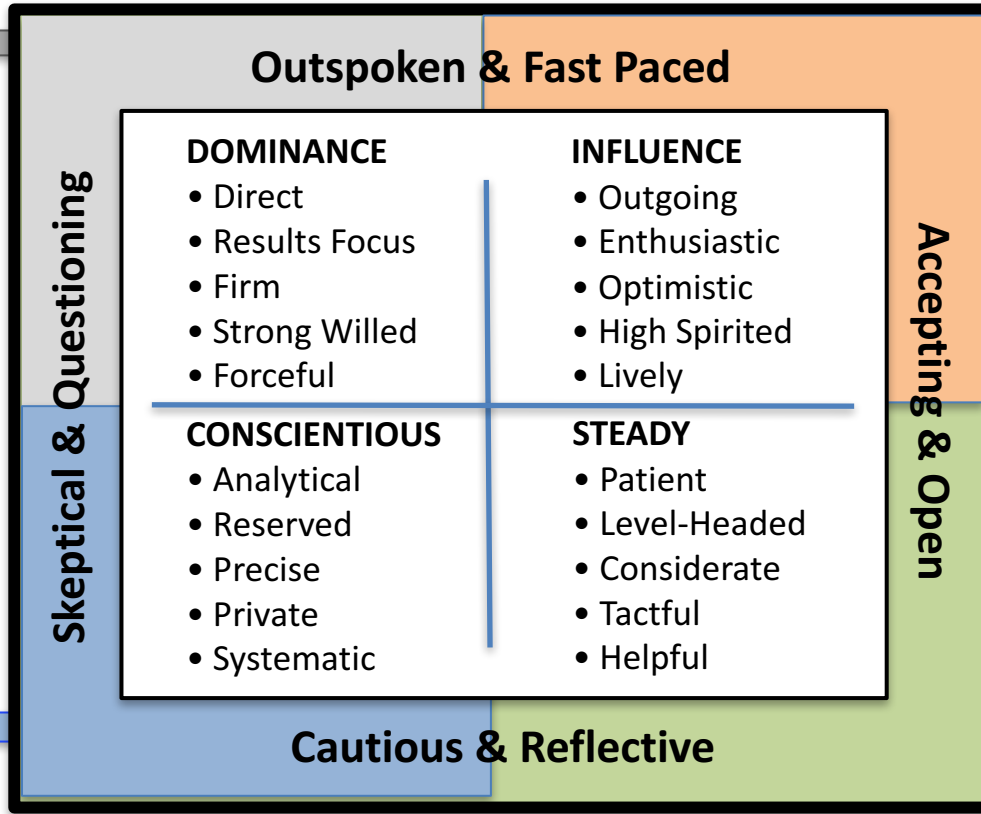
It's as Simple as 1,2,3,4

1 Start Here

Think of someone you manage... Which quadrant **best** describes their style at work? We know people can be more than just one style; how are they 51% of the time?

2

Which quadrant **best** describes your style at work? (Pick one)

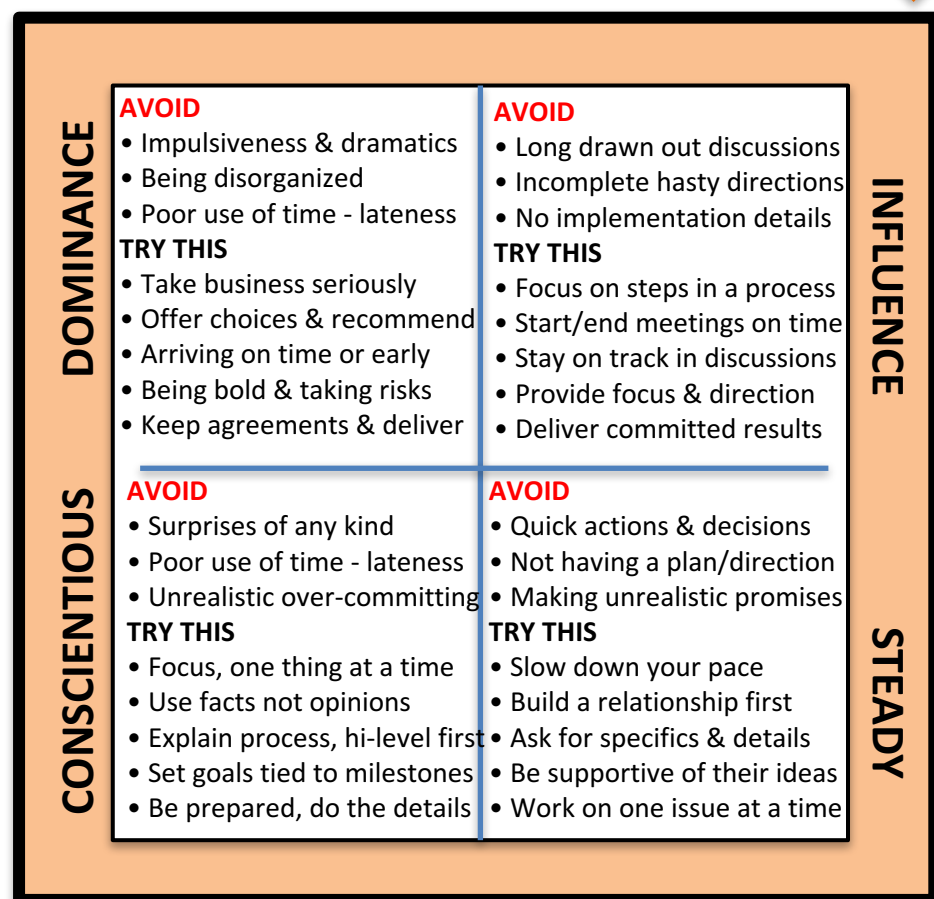
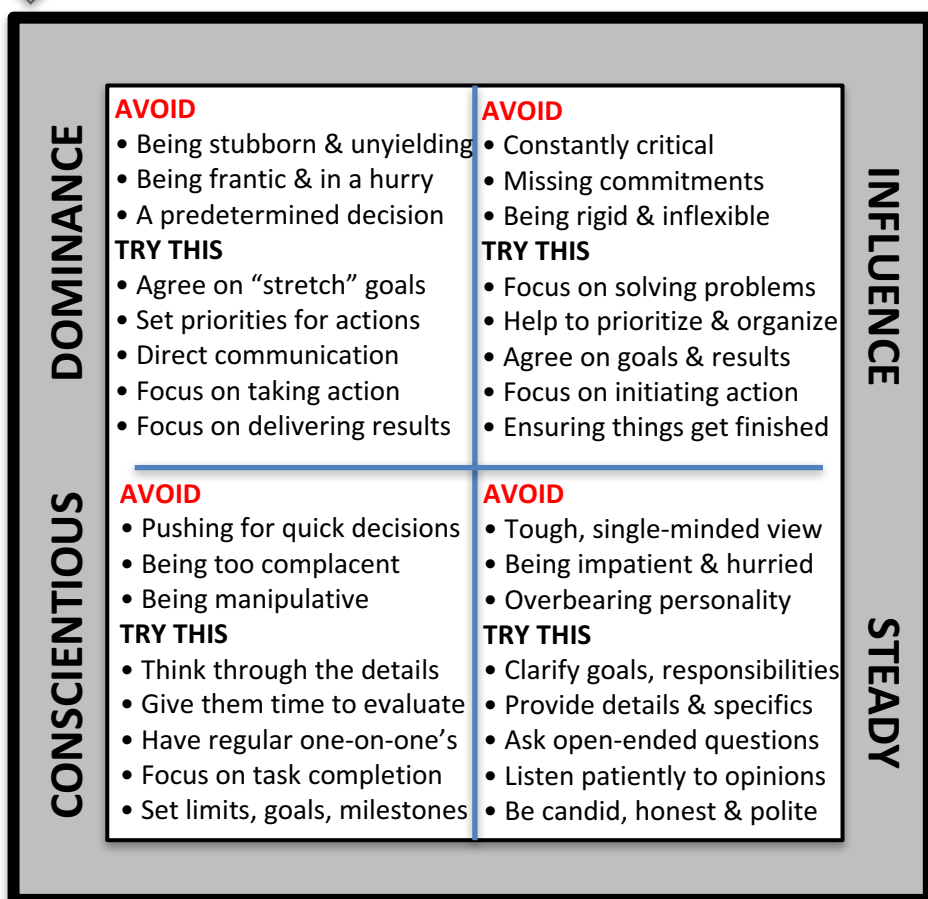
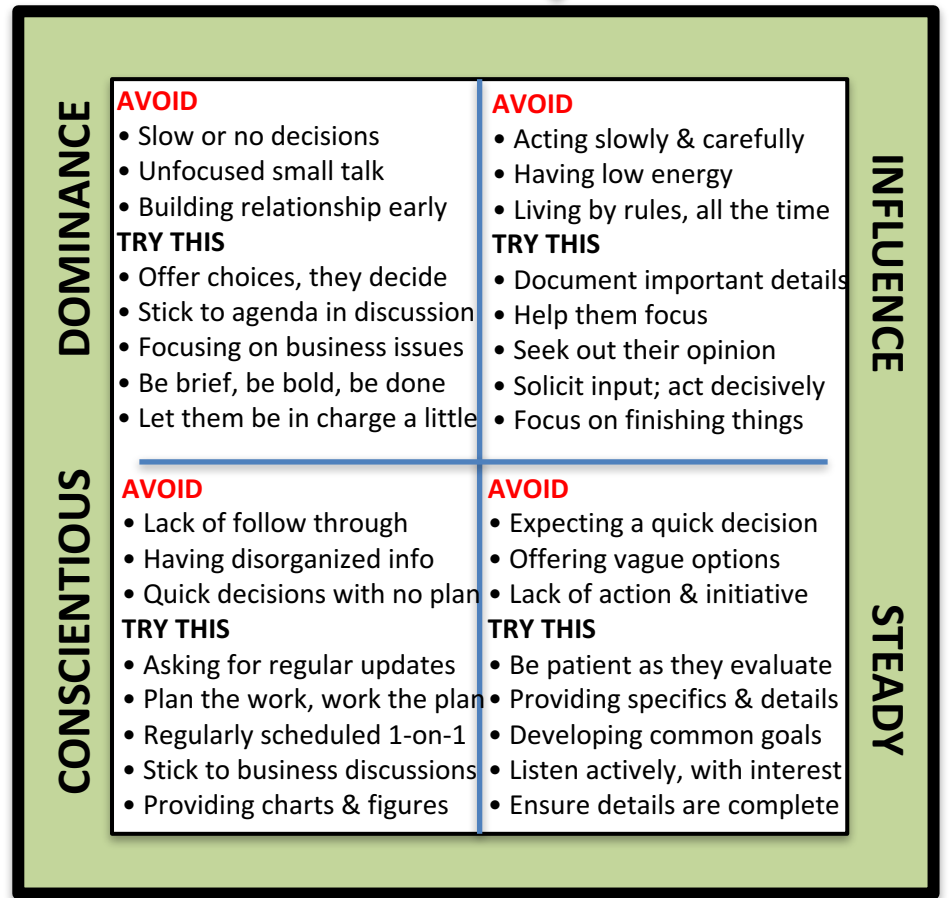
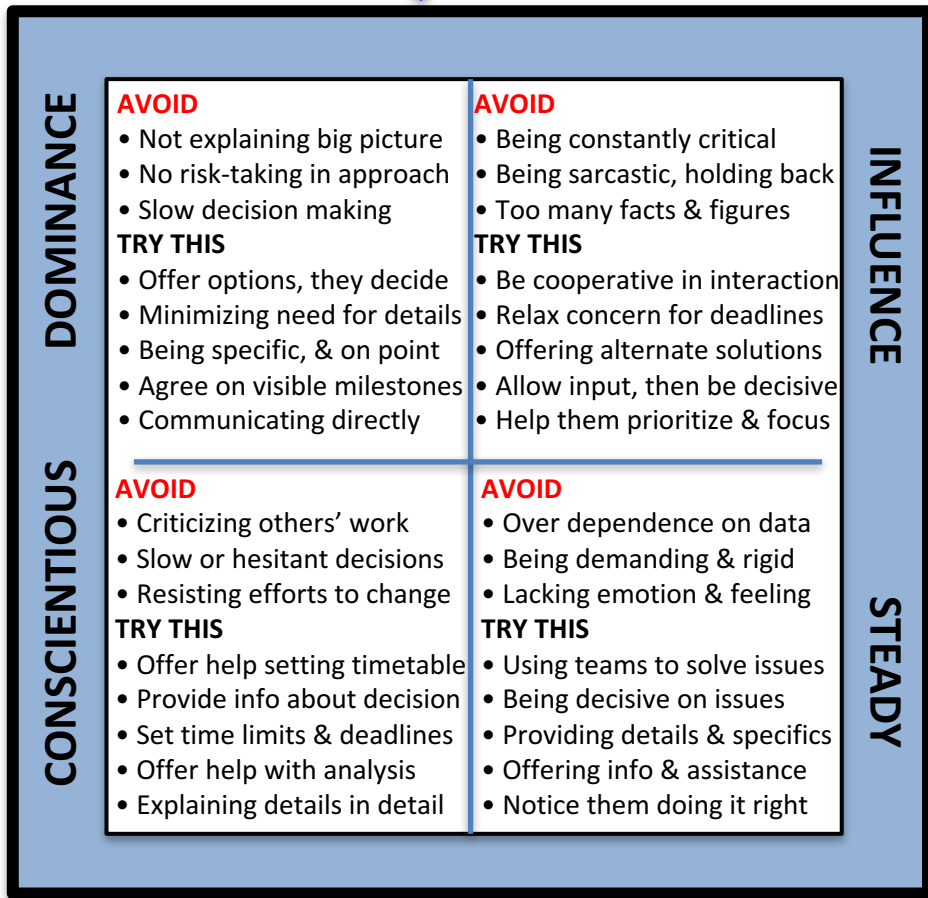


3

Follow the arrow from **your** style

4

Locate the quadrant of the person you manage ... consider the advice offered



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Accelerate-ld.com

One Victor Square #8003
Scotts Valley, CA 95066

John Boring
831-438-8500